



SECTORAL COLLECTIVE BARGAINING

The case of Argentina



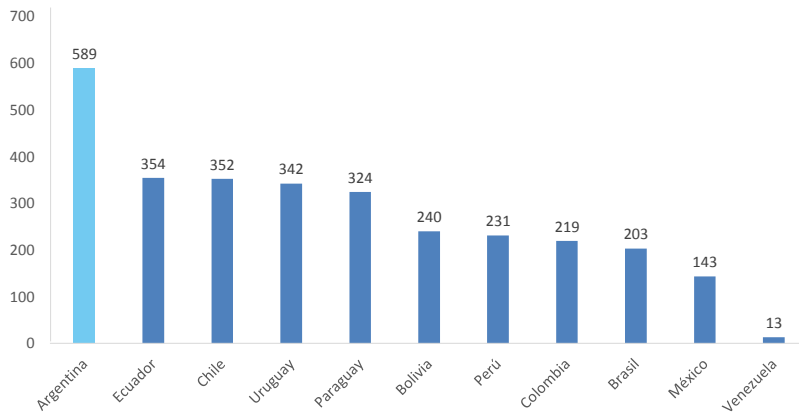
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Highest Minimum Wage in Latin America

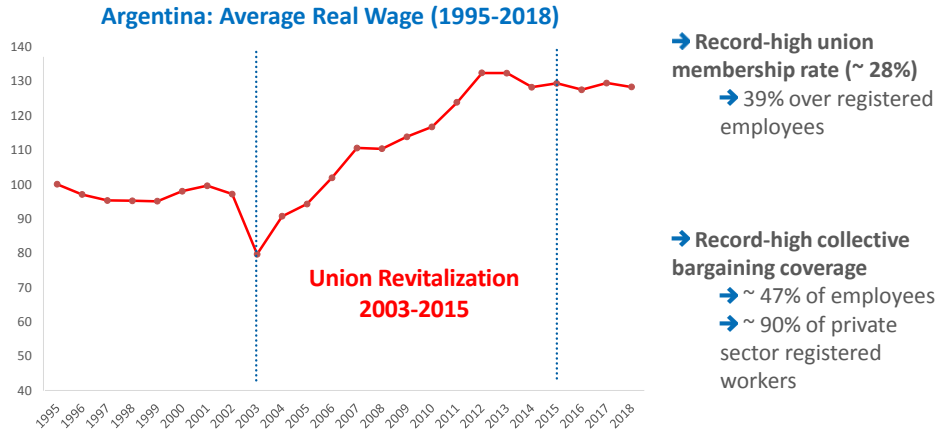


Selected countries: Monthly Minimum Wage in USD (2015)



Source: Elaborated by Universidad Nacional de Avellaneda (UNDAV) based on Bloomberg and national offices of statistics.

Against the tide: Union Revitalization



Source: Own preparation based on Observatorio de Empleo y Dinámica Empresarial (OEDE) from the Ministerio de Producción y Trabajo, IPC-INDEC and IPC-Provincias (CIFRA-CTA).

It takes two to tango.... 100-years' history



→ Progressive State intervention

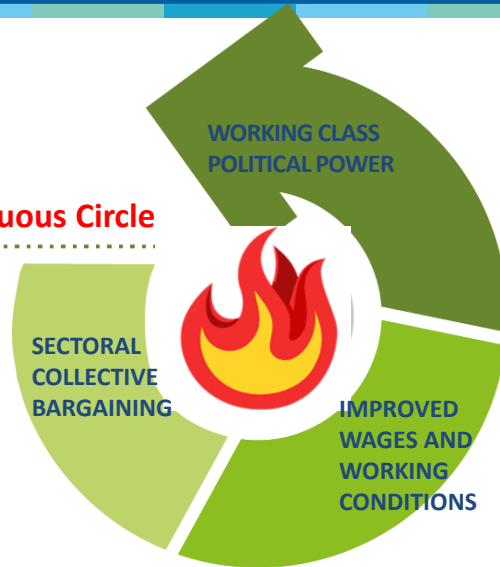
→ Working class organization

Strong institutional & legal framework

Building and exercising power



Virtuous Circle



June 25TH, 2018 – National Strike



May 25TH, 2018 – National Protest



Collective Bargaining Key Pillars



Union unity
(exclusive legal status)

Bargaining by
branch of
activity &
company

Extension
mechanisms
(*erga omnes*)

Complex system

Shop-floor
representation

Ultra-activity

Collective Bargaining Positive Effects & Challenges



- » Inequality reduction
- » Trickle-down over non-registered, outsourced and unemployed
 - » Labour market fragmentation and outsourcing
- » Expansion and diversification of contents of the negotiations
 - » Keep up with contents' update
- » Political power and strength of unions and working class
 - » Guarantee representation and unions' democracy



Thank you!

Cecilia Nahón

